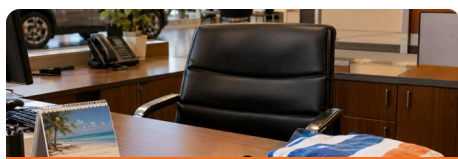


NEW · INTERIM & TRAVELING F&I COVERAGE

Don't let an empty chair ruin your month.

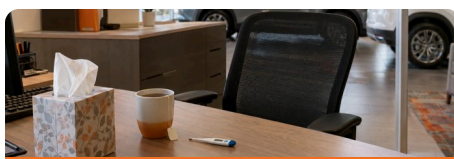
When your F&I manager is out, an experienced F&IQ manager steps in — on site, on short notice, and on your processes — so deals keep structuring, customers keep seeing a compliant menu, and contracts keep funding.

WHEN DEALERS CALL US



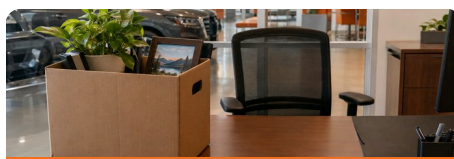
Vacation

Planned time off without a gap in the box



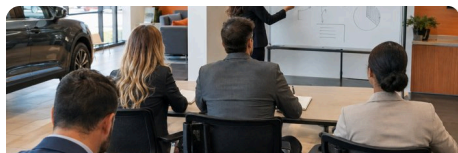
Illness & leave

Short-notice coverage when life happens



Turnover

Stable coverage while you recruit the right hire



Training

Keep deals moving while your team develops



High volume

Extra capacity for month-end, sales events, and busy weekends



Any staffing gap

From a single day to several weeks or longer

WHAT WE HANDLE IN YOUR BOX

Structure & fund deals

Prime, near-prime, and subprime structures built to lender guidelines. We submit, negotiate approvals, advances, rates, terms, and stip, and keep funding on track.

Rehash tough deals

Declined or difficult deals get a second look: alternative structures, lenders, terms, cash down, and collateral options — while protecting gross.

Present every menu

A clear, professional, compliant menu for every customer, with product explanations tailored to how they own and drive.

Keep files clean

Complete deal jackets with every disclosure, contract, lender form, privacy notice, and signature executed — before problems turn into chargebacks.

Same-day and short-notice assignments available.

From a single day to several weeks or longer — including evenings and Saturdays.

[Request coverage](#)

Step in. Stabilize. Hand back a clean office.

Our managers are built to walk into an unfamiliar store, assess open deals, resolve lender issues, and get to work fast — without disrupting your sales or delivery process.

HOW IT WORKS

- 1 Tell us what you need**
Dates, store, volume, and why you need coverage — same-day and short-notice requests welcome.
- 2 We match an experienced manager**
A seasoned F&I professional who fits your store's brand, credit mix, and pace.
- 3 We learn your way**
Your sales process, lenders, products, menu, delivery standards, and compliance procedures — we follow them.
- 4 On-site coverage**
Evenings, Saturdays, and extended hours as your schedule and volume require.
- 5 A clean handoff**
Deals delivered, files fundable, and open items documented when your manager returns.

WHAT YOU CAN EXPECT

- ✓ Dependable coverage with minimal disruption to sales and delivery
- ✓ A professional customer experience on every deal
- ✓ Compliant menu presentation to every customer
- ✓ Clean, complete, fundable deal files
- ✓ Appropriate product penetration without compromising your standards
- ✓ Confidentiality of customer, employee, lender, and dealership information

WHO WE SEND

- ✓ Proven dealership F&I management experience
- ✓ Prime, near-prime, and subprime structuring
- ✓ Lender programs, call strategies, reserve, advance, LTV, PTI, DTI
- ✓ Compliance: privacy, adverse action, disclosures, identity verification
- ✓ Preferred: franchise and independent store experience
- ✓ Preferred: AFIP, JM&A, or similar certification; trainer, consultant, or multi-store leadership background

PRODUCTS WE PRESENT

- Vehicle service contracts
- GAP
- Prepaid maintenance
- Tire & wheel
- Appearance protection
- Key replacement
- Ancillary & dealer-approved products

SYSTEMS WE WORK IN

- CDK
- Reynolds & Reynolds
- Dealertrack
- Menu platforms
- E-contracting
- Lender portals
- Credit-reporting platforms
- Document management

Coverage built on the F&IQ standard. Every F&IQ interim manager works under the same principles we teach in our training: trust over scripts, every product to every customer, and clean files that fund. We report to your GM, GSM, or Director of F&I — and represent your dealership the way you would.

Don't let an empty chair ruin your month.

Tell us your dates and your store. We'll take it from there.

FandIQ.com/staffing